

Customer support keeps Terblanche Transport returning to Bell

What started as a small business on the Garden Route, back in 1977, has now grown to be one of the largest sand and stone suppliers in the George and Mossel Bay areas and this is due to two sons living the dream their father started all those years ago.

Pierre Terblanche started a business in Mossel Bay supplying sand and stone to clients in the town. As demand for his products grew, so too did his expertise, his services and his fleet of earthmoving machines.

Now, some 38 years later, Pierre Terblanche's sons, Leon and Werner, are running the business and we caught up with Leon who manages the Mossel Bay branch.

"I'm proud to say that what our dad, Pierre, started has grown into one of the biggest suppliers of sand and stone, plant hire and civil services group on the Garden Route," he says. "We supply sand, topsoil and stone

from our own quarries and sand mines near Mossel Bay and George and deliver as far away as Gouritz Mouth, Wilderness and Albertinia inland."

Terblanche Transport also has a plant hire division that provides demolition, excavation, compaction and on-site crushing and screening equipment. Site clearing, land preparation and bulk earthworks services are offered to a wide range of clients.

"We have always relied heavily on earthmoving equipment manufactured, sold and maintained by Bell Equipment," Leon adds. "When articulated dump trucks first became popular, we bought a Bell B20C model in 1997 and this one ADT later grew to number four."

"Our next Bell machine that made a huge impact on our business was a Bell 670C Grader that we bought in 2001 and it is still working with nearly 6 000 hours on the clock."

Terblanche Transport has owned Bell Wheeled Loaders in the L1806C, L1706C and L1204C models that have all worked well for them, loading their sand and stone products and working in plant hire as well.

"We recently took the decision to buy a new Bell HX240E Excavator and we did this due to the excellent service we had enjoyed with an older Bell HD820E machine," Leon continues. "The newer Bell HX240E appealed to us due to what we see as its versatility in loading trucks and feeding crushers and screeners in the quarry."

This machine follows the acquisition of a Bomag BW24RH Pneumatic Tyred Roller the company bought in 2013.

The new breed of Bell Excavators is known for its innovative positive control hydraulic system making for a quieter and comfortable travel ride and a redesigned cab that enhances the space where the operator can work safely and comfortably.

"Having had experience of owning and operating earthmoving equipment for some time now, Werner and I both know that machines will break down at times – it's the nature of the game," Leon says. "The difference, however, comes

in the manner and speed with which the problem is solved and here we must mention the name of Koos Matthee, the Team Leader of the Bell Customer Service Centre in George and his team who have never let us down."



From left: Team Leader of the Bell Customer Service Centre in George, Koos Matthee with Bell Equipment Sales Representative, Fiona Johnson, and Terblanche Transport Director, Leon Terblanche.

