

Gallagher Group books fleet and relationship with Bell UK

When a young Pat Gallagher from Kent in the United Kingdom bought his first plant machine back in 1973, he could not have foreseen that over 40 years later the Gallagher Group would be one of the largest construction and property businesses in the county, offering an unrivalled service and possessing a well-established reputation for quality, integrity and safety.

It's a business that has excelled, having continually improved over close to half-a-century to boast its own extensive fleet of approximately 300 machines, including a significant number of Bell ADTs, as well as exclusive access to its own supply of aggregate and concrete - sourced from the company's Hermitage Quarry.

These key resources have helped enable the Gallagher Group to supply more than 70 different aggregate related products to clients, totalling up to one million tonnes per year, including primary aggregates, recycled aggregates and ready mix concrete, as well as soils and block stone for new build and heritage projects.

By delivering results time and again, this civil engineering and building firm has become renowned as a leading sub and principal contractor, with a remediation and infrastructure expertise that is highly sought-after within commercial, educational, retail and industrial new-build sectors.

It's a company with a vision, driven to deliver by striving not only to be the first choice for development sites and concrete supply in and around Kent, but to place itself as a company that takes a share of responsibility locally; enhancing its surrounding environment and building positive relationships with customers and suppliers as well as the local community.

"We're a community business," Mick O'Hare, the company's Managing Director: Building and Civil Engineering explains, "employing a considerable number of local people and working to attract investment into the area, while fulfilling projects that benefit the local economy and provide help and financial support that is focused on local needs."

As part of realising the company's vision and furthering its values to deliver quality services safely and considerately, the Gallagher Group ensures its fleet of ADTs and Loaders only comprises well-maintained machinery, renowned for

developed levels of mechanical safety as well as keen performance.

"Our plant fleet experiences considerable use across the organisation within building projects, civil engineering sites, in our quarry and at landfill sites," explains Mick.

"By placing considerable investment in securing reliable vehicles, then using the team within our own dedicated workshop and yard to maintain the machines, we can be sure of the responsible, safe operation of our plant fleet, which is reviewed regularly to ensure vehicles are replaced once a certain number of working hours has been reached."

This commitment to ensuring efficiency and safety has been among the factors that have contributed to the Gallagher Group now owning nine Bell Equipment machines, renowned for their reliability and endurance. The most recent additions to the fleet have been a new Bell L2606 Wheeled Loader, a Bell B30E ADT and a Bell

B40D ADT, each secured through the combination of a longstanding successful relationship and positive stand-based negotiations at the UK's reputable Hillhead 2016 exhibition.

Sean Connor, Managing Director of Gallagher Aggregates, found it an easy decision to place confidence back in Bell with this latest deal, which came to fruition at the bi-annual quarry-based event in Buxton, Derbyshire. He explains: "We visited Bell at the Hillhead exhibition back in June. The team knew that we were in the market for new machinery and were well prepared for our visit on the day. Bell understands the high standards we set ourselves as a company, especially in terms of efficiency and safety, and can relate our business ethic to the capability of its machines. This made agreeing a deal on the day a straight-forward process."

These latest machines add to the Gallagher Group's existing two Bell B30Es, three B50Ds and additional B40D ADT, all of which have been working safely, reliably and minimising downtime for over two years. Believing in the importance of always having up-to-date machines to execute its tasks, the aggregates

firm also chose to trade-in two of its existing Bell B30D dump trucks, which had each accumulated 16 000 hours, as part of the new deal.

performance equipment of the latest designs and specifications, recently manufactured and ready to deliver. Buying such reliable equipment from Bell enables us to maintain that status, and continue achieving results for our clients, community and our company, which is why I wouldn't hesitate to buy from Bell again."

In response, Nick Learoyd, Managing Director of Bell UK says: "Expectations for new plant machines to perform under challenging conditions, pioneer safety, prove themselves reliable, and keep downtime to a minimum should always be high.

"That's why it's so rewarding to learn from clients that the calibre of equipment designed and manufactured by Bell is more than capable of meeting those requirements. Their experiences further our business's own reputation, develop relationships and help generate repeat custom.

"We're delighted that such a conscientious and successful firm as Gallagher continues to bring its business to Bell, and that our machinery is playing its part in furthering this reputable company's professional commitments."

"We're extremely pleased with the Bell machines currently working within our fleet, as well as the overall performance of the models we decided to trade-in.

"An essential component of our firm's reputation is that we use and supply well-maintained, high-

