

Steffanutti Construction runs Bell ADTs from the B-series through to the E-series



Family-owned businesses often have a unique energy and drive as family members each bring complementary skills to the table. Steffanutti Construction on the south coast of New South Wales in Australia is a case in point where a strong family dynamic, vision and hard work has seen the company grow its fleet from two Bell B20B Articulated Dump Trucks (ADTs) to over sixty-five items of heavy machinery.

A civil contracting and plant hire company, Steffanutti Construction was founded in 1997 by Loris Steffanutti, who has over 45 years of experience in the industry. His knowledge and skills nurtured the company to become a prominent and well-respected business in New South Wales. Today he continues to lead the company into an exciting era of growth

through his role as managing director and is ably supported on the administration side by his wife, Gill, and their daughters Lisa and Chiara. Their son, Giulio is Head of Operations and says: "We are fortunate that the passion of our family is matched by our highly skilled operators and our dedicated and dynamic management team."

He continues: "We have a modern fleet of plant and equipment and self-performing capabilities, which enables us to offer a complementary range of services in the civil construction industry, including civil contracting, plant hire and haulage. We have created an extensive portfolio of civil engineering works, ranging from small to large projects and

we also provide services in the management of civil construction projects, covering all types of commercial civil construction particularly large, public infrastructure projects."

He attributes the success of Steffanutti Construction to consistently delivering works to the highest standard, on time and within budget, whilst maintaining an outstanding safety record. According to Giulio, it was Bell Equipment's personalised service that initially attracted Loris Steffanutti to the brand all those years ago, and the main reason that the company remains loyal to the Bell brand. "The one thing that stands out is the huge amount of support Owen Kees and the team provided dad when he first came to Australia and kicked off the business, we will always be grateful."

Steffanutti strives to provide its clients with the same exceptional support and quality equipment by maintaining its strong family values

and unwavering commitment to customer service.

The two Bell B20Bs are still part of Steffanutti's fleet, which speaks volumes for the longevity of these trucks. However, the company is continually investing in the latest technology and updating its fleet to provide the best equipment on the market and quality services to its clients, bolstering its Bell ADT fleet with an additional 10 trucks ranging from 20-tons to 45-tons. These include C-series machines purchased in the early 2000s and three 40-ton D-series machines purchased in 2006/2007. Steffanutti first introduced the Bell E-series to its fleet in 2014 with two B30Es and added a further two in 2017.

Having run these trucks for several years, Giulio says that they have been impressed by the technology built into the E-series trucks, as well as the reliability and fuel consumption. Improved cab comfort has also not gone unnoticed by the company's operators.

The ADT fleet is used mainly by the civil construction industry for bulk earthworks and trucks are generally replaced between 10 000 and 15 000 hours to ensure the mechanical availability of the fleet is kept high.

Routine maintenance is a valuable tool in this regard too and is a 'stand-out attribute' of the company, says Giulio. "All our maintenance is carried out by our own in-house, highly skilled diesel mechanics. We take maintenance seriously and each piece of equipment is systematically serviced to ensure faultless operation and promote reliability on the job site."

Into the future Steffanutti Construction plans to grow the company and leave a legacy of quality, trustworthy and reliable service. Bell Equipment, with its strong and reliable machines, looks forward to being a part of the journey.

