RJV adds four Bell Water Tankers to its growing fleet

From humble beginnings dating back to 1955 RJ Vincent & Co (RJV), a privately owned family company, initially provided bulldozing services in country areas of Western Australia. RJV has since evolved to become one of the most respected and leading civil engineering and mining services contractors in Western Australia with a proud record for 'doing things right'. Employing over 160 staff, RJV is an employer of choice that puts the safety and well-being of its employees at the forefront of business importance.



The E-series range of Bell ADTs is packed with class-leading features that deliver production-boosting payloads.

RJV has enjoyed continuous growth over the past 65 years due to its 'can do' attitude and corporate belief that quality and safety should never be compromised. As a company that is strongly committed to innovation, quality assurance, and customer satisfaction, RJV has partnered with Hitachi

Construction Machinery (Australia)
Pty Ltd (HCA), as a likeminded
supplier of earthmoving
machinery, to assist with their civil,
mining, and marine infrastructure
operations across Western
Australia. As the exclusive
distributor of Hitachi and Bell
equipment in Australia, HCA prides

itself on achieving a reputation for exceptional customer satisfaction and machine reliability.

The current range of RJV's fleet of machinery consists of 83 machines purchased from HCA over the years. The company also received a recognition award from HCA in



The purchase decision of these tankers is to further prove and expand RJV's tanker fleet in Western Australia's growing and highly competitive market.

April 2011 for purchasing the 100th Bell B50D Articulated Dump Truck (ADT) sold in Australia. In August 2020 RJV celebrated its 65th anniversary and in commemoration the company purchased six Bell B45E ADTs with special decals honouring this great milestone.

The E-series range of Bell ADTs is packed with class-leading features that deliver production-boosting payloads, lower daily operating costs, superior ride quality for the toughest of conditions, and uncompromising safety standards. It's a class leader in productivity, which has impressed the RJV team as the fleet of Bell trucks is working double shifts proving the reliability of the equipment.

The mining industry in Western Australia is a very important factor attributing to RJV's growth. RJV Mining Services is one of three business divisions of RJV that is entirely dedicated to the mining sector. RJV Mining Services has built a track record with companies offering a comprehensive range of engineering, civil construction, and

open-pit contract mining services to the resource sector. Mining projects over the years include Roy Hill; Package 3 Landslide Bew, Siberia Open Pit Mining, and West Angelas Power Station Bew. Pleased with HCA's extensive range of performance-driven machinery along with the professionalism of HCA Major Accounts Manager, Steve Gunn, and Perth's sales team, the RJV team placed an order for an additional 11 pieces of equipment. Included in this transaction were four Bell Water Tankers (two B2304Es and two 2806Es).

A new product in the Australian market, Bell-designed and manufactured Water Tankers are fully integrated into the machine's safety features, ensuring maximum performance, control, and uncompromised reliability.

Being 4x4 makes the water tankers a perfect combination for Western Australia's sand and the harshest mining environment. The two Bell B2304E Water Tankers purchased by RJV were delivered in January 2022 while the two 2806E 16 000 L Water Tankers were delivered in March and April 2022. The purchase decision of these tankers is to further prove and expand their tanker fleet in Western Australia's growing and highly competitive market.

The Australian market for water tankers is growing and their demand on mining and construction sites is rising due to their versatile nature making the tankers suitable for numerous applications including mining and construction sites, dust and dirt suppression/control, roadworks, and vegetation care, rural and farming applications.

The relationship between RJV and HCA has continued to grow and strengthen over the years as both organisations are technologically driven with a fundamental emphasis on the safety of their employees and customers. HCA's after-sales support is at arm's reach with five centralised HCA branches across Western Australia and a 24/7 customer support centre. There is no doubt RJV and HCA make an unbeatable match.

Article and photography credit: Hitachi Construction Machinery (Australia) Pty Ltd (HCA).

